



“... and that night we
SAVED A CONTRACT”



“Snowing great guns, it was, son. But we got through okay. Contractor down east needed parts for a broken steam shovel—and his time limit running out. We pulled into the destination right on schedule. The parts were unloaded and Erie delivered them right to the job. Getting those parts there on time saved that contractor plenty. Sure, I was proud to be conductor on 98 that night!”

The freight must go through *safely and on time!* That's the creed the Erie conductor works by. And how well he lives up to it is a matter of pride on the Erie. Shooting east and west on fast schedules Erie freights have established amazing records for on-time deliveries.

The conductor guides and guards your freight. But let's not forget the other 22,000 Erie employees. Each man, from track-walker to executive, helps in his own way to make Erie service “First in Freight” today.

Call the Erie Agent on *your* next shipment—*whatever* it may be. Or write

Carl Howe, Vice President, Erie Railroad
Cleveland, Ohio

ERIE

RAILROAD

THE HEAVY DUTY RAILROAD