



**A true story of night life on the Erie . . .  
he spotted a delay BEFORE it happened!**



*"There on the ground in the moonlight it looked like a silver splinter. But it turned out to be a chip of steel, son—maybe a calling card left behind by train 98. We wired ahead and caught her at the very next station. They found a chipped flange—cut the car out for repairs. Sure it made this old crossing watchman happy . . . spotting that delay before it happened."*

★ ★ ★ ★

Crossing watchman to president, there's a creed on the Erie that keeps every man on his toes . . . "the freight must go through safely—and on time."

We have the best equipment money can buy to move your goods in a hurry—modern cars and locomotives of every type, terminals, docks, and millions of dollars' worth of special handling equipment. But it's that extra something money can't buy—the alert watchfulness of every member of the Erie family—that gives you the greatest assurance of fast, safe, economical delivery *whenever and whatever* you ship our way.

Phone the Erie Agent on your next order. Or write

Carl Howe, Vice President, Erie Railroad  
Cleveland, Ohio



**RAILROAD**

**THE HEAVY DUTY RAILROAD**